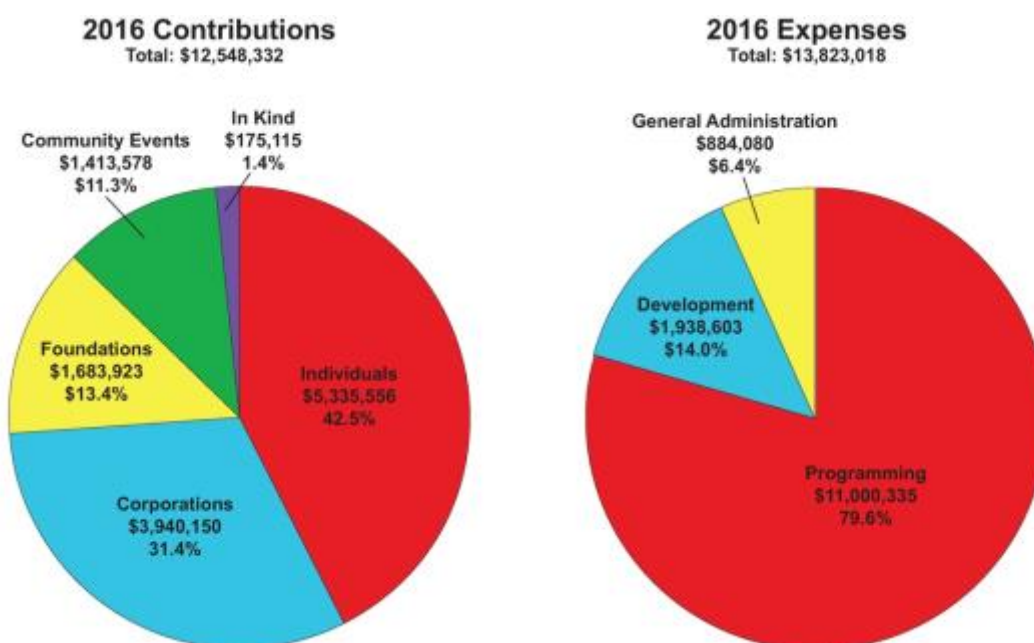


THE HOLE IN THE WALL GANG CAMP

2016 FINANCIALS

The Hole in the Wall Gang Fund's cost of funds raised based on IRS Form 990 for fiscal year 2016 was 15 cents on the dollar, well exceeding the standards established by organizations that monitor the work of charities. We remain grateful to our donors and committed to showing the utmost respect for every dollar raised by ensuring the greatest possible impact on children and their families.



Unrestricted support of \$11.3 million funded fiscal year 2016 operations. An additional \$1.2 million was received from capital contributions and estate gifts. Gifts from individuals comprised 42.5 percent of operating contributions while corporate and foundation gifts amounted to 31.4 percent and 13.4 percent, respectively. Community event donations contributed 11.3 percent while in kind donations contributed the remaining 1.4 percent.

Fiscal year 2016 unrestricted expenses totaled \$13.8 million. Expenses for Camp programs represented 79.6 percent of total expenses. Included in those expenses, Camp activities, including both the summer and fall-through-spring months, amounted to 51.1 percent, the Hospital Outreach Program comprised 19.5 percent and support to other organizations with similar missions was 9.0 percent. Development costs represented 14.0 percent of total expenses, and general and administrative costs accounted for the remaining 6.4 percent of expenses.